

Scanned letters starting from May 1993 to date, in regard of service received by clients of Byron International. Originals available to view at our offices on request.



ASTON MARTIN OWNERS CLUB

— PRESIDENT —
THE RT HON VISCOUNT DOWNE
— CHAIRMAN —
HUGH BECKWITH
— SECRETARY —
JAMES WHYMAN

PLEASE REPLY TO:

1A High Street
Sutton
Nr Ely, Cambs
CB6 2RB

7 May 1993

A J Haig Esq

Dear Mr Haig,

Thank you for your letter extolling Philip Jones' virtues: I am sorry to read that you have sold your car, but agree with you that Philip operates on a very professional basis.

I cannot publish a general recommendation that members should approach him as this would create a rush of requests from other equally worthy member dealers who would wish to get their share of free advertising, but it is good to know that others would recommend the person I usually suggest as first contact for anyone wishing to buy or sell an Aston.

With kind regards,

Yours sincerely,



James Whyman,
Secretary.

19 January 1994

W Hayes Esq
The Chairman
Aston Martin Lagonda Ltd
Tickford Street
NEWPORT PAGNELL
Bucks
MK16 9AN

Dear Mr Hayes

ASTON MARTIN RHAM 001 EX ROBIN HAMILTON LE MANS RACE CAR

You may recall a letter from Tony Brigden, Director of Fleet Operations at Ford Motor Company with reference to the above car which arose after a meeting with him in London when I suggested that Aston Martin may be interested in purchasing a piece of Aston history.

I am happy to say that I have now sold this vehicle along with the spare parts and engine and hopefully it will be restored to its former glory and return once again to the race tracks of the world.

The reason for this letter is to thank you for your interest and to mention the name of Philip Jones who is an Aston sales specialist and it was he, in fact, who was responsible for the sale of the vehicle and I thought I would take this opportunity to place on record my recommendation of Philip, as a worthy person to be involved with a marque of the esteem of Aston Martin Lagonda and confirm the thoroughly competent and professional manner in which he conducted the sale of this vehicle on my behalf.

I wish you and your company well for the coming year and thank you again for your interest.

Yours sincerely


Brian J Dunn



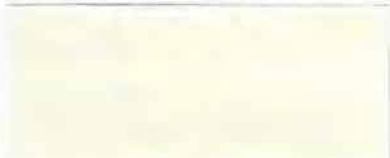
By Appointment to
His Royal Highness the Prince of Wales
Motor Car Manufacturer and Repairer

Aston Martin Lagonda Group Limited

Tickford Street, Newport Pagnell, Buckinghamshire MK16 9AN
Telephone: (0908) 610620 Fax: (0908) 217465

From the Chairman's Office

Brian J. Dunn, Esq.,



January 25, 1994

Dear Mr Dunn,

It was good of you to write. I am delighted to know that 001 has found an owner and for the additional information you sent me about the sale.

We are always anxious to keep track of our most historic cars and we will get in touch with Philip Jones so that we can track the car to its new home.

I suppose you will be sorry in many ways to lose such a great car but, in a sense, one never loses an Aston Martin. When they are in the family there's always the continuing joy of a lifelong relationship.

Once again, many thanks for your thoughtfulness.

ACLAND INVESTMENTS PTY LTD

ACN 004 162 743

20 January, 1994

TO WHOM IT MAY CONCERN

I am writing to commend the services of Mr. Philip Jones of Byron Garages International, Surrey.

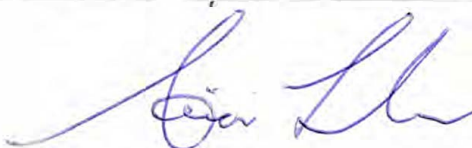
Since contracting Mr. Jones as sole agent to hand the sale of our DB4GT Zagato No. 186 two years ago, his services have proved invaluable.

In these difficult times, not only has he successfully completed the sale of the Zagato despite ourselves and the car being in Australia, but also handled the acquisition of a further four Aston Martins for us in the past twelve months.

We have found Philip's service and efficiency second to none. His advice, market knowledge and world wide contacts have again proved invaluable in the reorganisation and further expansion of our car collection.

We commend his services to you and to any other owner or prospective owner.

Yours sincerely,



SIMON J. EDEN

Director

GREAT DUNTON FARMHOUSE



27th June 1995

Mr. P. Jones,
Byron Garages International,
70 Grove Road,
Sutton,
Surrey.
SM1 1BT

Dear Mr. Jones,

Re: ASTON MARTIN DB5

I am writing to express my thanks in your concluding the successful sale of my DB5.

The sale was completed, in no small way due to your professionalism and manner in which you handled the client from Germany. This is indeed reflected in the additional price received on the sale of the car, a sum which I indicated to you, I did not believe would be possible.

Once again, many thanks for your assistance throughout. I look forward to doing business with you in the future.

Kind regards.

PHILIP HALL

*Philip Jones Esq
Byron Garages International
Buckland Heights
Walton Heath
Tadworth. Surrey.
KT20 7HZ*

1st September 1996

Dear Mr Jones

RE: ASTON MARTIN V8/11217/RCA

I am writing to say how pleased I am with the service you provided in selling my late husband's Aston Martin.

I can hardly believe that you have sold it for such a good price in less than a month, especially as the original people I left it with hadn't sold it in over a year and even after all that time the best price they could obtain was about half of the amount you secured.

I would also like to say how much I appreciated the way you kept me fully informed of progress and assisted me with any form filling I had to do regarding the insurance.

Yours sincerely

Barbara Patterson

Barbara Patterson (Mrs)



OFFICE OF
THE SUPREME ALLIED COMMANDER ATLANTIC
REPRESENTATIVE IN EUROPE

NATO HEADQUARTERS,
EVERE, BRUSSELS 1110.
TEL. 707.54.46

28 May 97

Mr. PHILIP JONES - ASTON MARTIN BROKERAGE

1. For the past 2 years Mr. Philip Jones of "Byron Garages International" (Sutton) has acted on my behalf for all matters associated with my ownership of an Aston Martin motor car. This included the initial purchase of the vehicle which involved considerable market research and a technical survey of alternatives prior to the final selection. Not being an expert in this field and serving abroad anyway, it was necessary for me to delegate complete trust to a third party. Accordingly, and as a result of his sound advice and careful consideration, I have been able to buy a car that is exactly to my requirements, within budget and already proving to be a very sound investment.
2. Since purchase of the car Mr. Jones has handled licencing, insurance and storage as well as a twelve month restoration project and I have been entirely satisfied with all aspects of the service that he has provided.
3. I hereby vouch for Mr. Jones's knowledge, experience, integrity, professionalism and efficiency.

A handwritten signature in black ink, appearing to read 'D S H White', is positioned above the typed name.

D S H WHITE OBE
Commander
Royal Navy

Copy to:

Mr. James Whyman , Secretary Aston Martin Owner's Club.

(1A High Street, Sutton, Nr. Ely, CAMBS CB6 2RB)

**Philip Jones
Byron Garages International
Buckland Heights
Walton Heath
Tadworth
Surrey
KT20 7HZ**

4th May 1999

Dear Philip,

Aston Martin V8SOR 12266

I would like to thank you for acting as my agent in the recent sale of my Aston Martin. I believe that you achieved a fair market price for the car and you did so with dedication and professionalism.

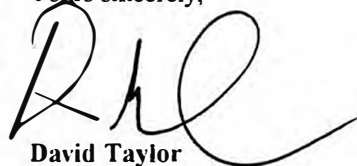
You obviously have an extensive knowledge of the marque and you know how to put both buyer and seller together to achieve an amicable result for all concerned.

As I don't intend to be without an Aston for long, I will have no hesitation in coming to you when I am ready to buy a DB7 or any other model for that matter.

I would also like to thank you for arranging a most exciting day out in Newport Pagnell, a memory I will always treasure.

Once again, thank you.

Yours sincerely,


David Taylor



26 November 1999

Mr Philip Jones
Byron Garages International
Buckland Heights
Walton Heath
Tadworth
Surrey KT20 7HZ

Dear Philip

Aston Martin DB2/4 Mk II - Chassis No AM 300/1264

Thank you for your letter of 23 November.

As requested I am returning two copies of the sale agreement executed by myself.

I would like to thank you for all your help and assistance, which enabled the transaction to proceed smoothly.

I shall have no hesitation in recommending your brokerage, you know I have already done this in one instance, to anyone who should be interested in acquiring or disposing of an Aston Martin.

With kind regards.

Yours sincerely


CHRISTOPHER BOURGEOIS

Enc :


Philip Jones
Byron International
Buckland Heights
Walton Heath
Tadworth
Surrey
KT20 7HZ

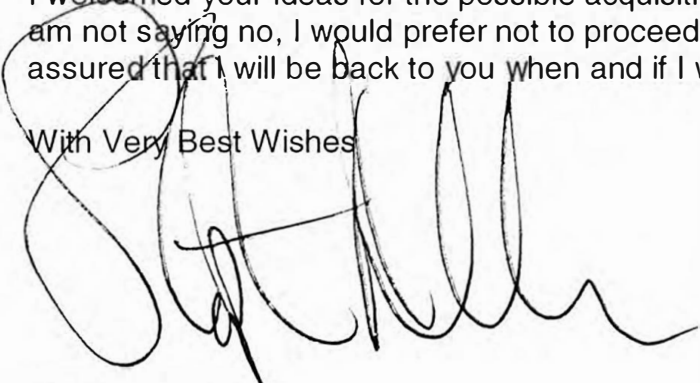
28th February 2000

Dear Philip

Thank you for sending me the cheque as per the outstanding credit. Your comments regarding Angie were much appreciated and I made sure that I passed these on to her. Could I also thank you for your own extremely professional approach in selling my car, that led to the successful sale of the car.

I welcomed your ideas for the possible acquisition of a V8 Volante and whilst I am not saying no, I would prefer not to proceed at this moment in time. Be assured that I will be back to you when and if I wish to do so.

With Very Best Wishes


Stephen Allan

16th. December 2001.

Dear Philip,

This letter is to thank you properly for the wholesome and professional way in which you conducted the sale of my Aston for me. I appreciate fully your dealings with this matter when, as you know, it was sold with great reluctance but very necessary at this time.

The achievement of a satisfactory settlement in to-day's circumstances is very commendable.

I shall be writing to AMOC to tell them of this transaction, and how well it was done, as well as mentioning the downright aggressively patronising business attitude coming from some members of the racing fraternity in the Club.

Thank you for your efforts on my behalf, and if your travels bring you in this direction and in need of a lunch just give me a telephone call.

Please accept my good wishes.

Yours sincerely,

Stewart Smith

James Whyman
Aston Martin Owners Club
1a High Street
Sutton
Nr Ely
Cambridge
CB6 2RB



20th April 2001

Dear Mr Whyman

As a matter of courtesy I am writing to let you know that having just sold my V8 Volante, chassis number V8COR15062, I find myself for the first time in 27 years without some form of Aston Martin in the garage!

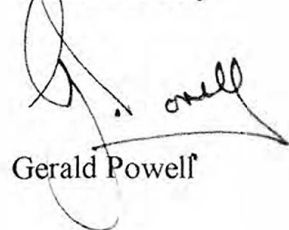
I trust that this sadness will be remedied later in the year!

I am grateful for your help in sourcing the original number plate for the car, which has replaced my cherished number, and on that matter I would like to say how very impressed I was with the way that Philip Jones of Byron International undertook the successful sale of the car. I found him extremely efficient in all aspects of the transaction, very knowledgeable and a pleasure to have dealt with.

I look forward to contacting you again with the particulars of my future purchase!

Thank you once more for your help in this matter.

Yours sincerely



Gerald Powell



A S T O N M A R T I N O W N E R S C L U B

ASTON MARTIN OWNERS CLUB LTD
Drayton St Leonard
Wallingford
Oxfordshire
OX10 7BG
England

T +44 (0)1865 400400
F +44 (0)1865 400200
E hqstaff@amoc.org

Registered in England 497630

W I T H C O M P L I M E N T S

PRESIDENT
The Rt. Hon. Viscount Downe
CHAIRMAN
Keith Piper
SECRETARY
John Burslem

14 January 2002

Dear Stewart,

Thank you for your letter dated the 3 January which I received upon my return to the office today following a short holiday.

I am delighted to learn that one of our regular advertisers has been able to provide you with the professional service that our Members deserve. I am also aware that the service we deserve is not always provided, so well done Philip Jones! I will pass on your comments to Philip, as I am sure he will welcome them.

Thank you for your good wishes. All the staff here would like to take this opportunity to wish you, your family and associates a very happy, healthy and safe New Year. Thank you for taking the time to write to us.

Kind regards.

Yours sincerely,

John H Burslem
Secretary

Telephone:

Facsimile:

Mr Tim Roche
Secretary
Aston Martin Owners Club Ltd
The Barn
Drayton St Leonard
Wallingford
Oxfordshire
OX10 7BG

28th July 2005

Dear Mr Roche

Aston Martin DB6/2612/R

I have today finalised the sale of the above car and I should therefore be grateful if you would kindly amend your records accordingly.

Whilst writing I should like to mention that the sale was effected using the services of Philip Jones of Byron International. Philip and his team were at all times courteous, extremely knowledgeable, highly efficient and carried out negotiations with a touch of old world charm, an attribute sadly lacking in the business world today. I would have no hesitation in recommending their services to your members whether they be buyers or sellers of Astons.

Yours sincerely



Philip Guy

Philip Jones
Byron International
Buckland Heights
Walton Heath
Tadworth
Surrey
KT20 7HZ

26 October 2011

Dear Philip

I would like to thank you very much for sending me the superb book on cars, especially as the feature on the cover was my old Aston DB5 – “Oscar”. Also, I would thank you again for the magnificent studio photograph of Oscar, which I now have on my study wall. All this has made me nostalgic and feel perhaps I shouldn’t have sold it!

Finally I would thank you for the friendly and efficient way you sold the car, which made it very easy for me. I won’t hesitate to recommend your company to Aston-owning friends.

Hoping we can keep in touch,

Kind Regards

Yours sincerely

A handwritten signature in black ink, appearing to read 'Bob', with a stylized flourish at the end.

Bob Spencer



March 6th. 2013

Philip Jones
Byron International
Buckland Heights
Walton Heath
Surrey
KT207HZ

Dear Philip,

Now that the dust has settled on the transaction, I wanted to thank you for the thoroughly professional way you have handled selling the Aston. Your great experience of how to present and market the cars clearly showed itself in the fact that the DB4 sold so quickly and achieved such a remarkable sale price. The smooth link-up with Tim and Simon made the whole process singularly efficient and effective. If I ever have cause to sell an Aston (or indeed any other significant car) again, you would certainly be the first port of call.

With Kind Regards,

Yours Sincerely,

Anthony J. Atkinson

Byron International
Buckland Heights
Walton Heath
Mogador
Tadworth
Surrey
KT20 7HX

John M. Brians
3 Dairy Cottages
Siddington
Cirencester
Gloucestershire
GL7 6ET

Monday 1st February 2021

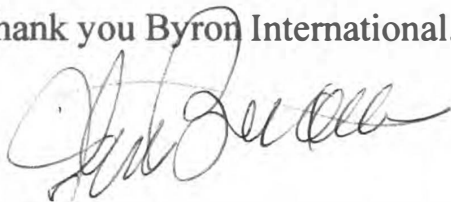
To Whom it may Concern

When I decided to sell my DB4 Aston Martin I approached the handling of its sale with trepidation. After a long ownership and restoration, she was as a member of the family.

It gives me pleasure to be able to verify that I certainly made the correct choice in choosing Byron International as the firm to accomplish the sale. She was sold at a fair price with all the heavy lifting done by Philip Jones and Tim Foster.

The firm exudes qualities that all would appreciate and their inventory of good suggestions for qualified experts in the Aston Martin world impeccable.

Thank you Byron International.

A handwritten signature in dark ink, appearing to read 'John Brians', written in a cursive style.

John Brians

For use by:

Philip Jones,
Byron International
Buckland Heights,
Walton Heath,
Tadworth,
Surrey,
KT20 7HZ

17th March, 2021

To Whom it may Concern

Having decided the time had sadly come, after 33 years' ownership, to sell my Aston Martin V8 Vantage Series 1 'Flip Tail', I approached two companies with good reputations for 're-homing' high value Astons. *One was closer to my home in Edinburgh, the other was in Surrey. I spoke with both a couple of times, and Philip Jones ('The Aston Man') at Byron International in Surrey quickly became my clear preference. His obvious enthusiasm for the marque and his knowledge of the industry shone out.*

He arranged for the car to be collected by transporter and taken to Vantage Engineering, to be stored and worked on, to optimise it for sale. The transportation company (Super 23) were both efficient and personable, as were my contacts at Vantage Engineering Rob Sims and Terry Couzens.

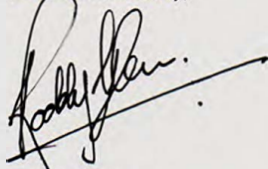
Philip is not a car dealer, but a broker, and was invaluable in exploring the various sale possibilities and in finding the ultimate buyer. The complete transparency with which he acted as intermediary for negotiations and with which he conducted transaction itself, was particularly reassuring. Together with Rob Sims of Vantage Engineering, Philip guided me through the various pre-sale preparation stages, informing me of the options at each point and locating the 'sweet spot' in terms of ROI.

An excellent set of photographs was taken and a detailed maintenance history was meticulously compiled by Philip's colleague, Tim Foster.

There were no surprises, and all decisions were referred back to me, with Philip ensuring that what was agreed was delivered, and at the promised time - including the payment once a purchaser was found. The whole process lasted 14 weeks during Covid-19 restrictions and including Christmas.

The entire experience was one of a finely tuned and highly professional operation, of which efficiency, transparency and diligence are key attributes. I have no hesitation in recommending Philip to anyone wishing to sell their Aston in a way which is both civilised and financially effective.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Roddy Glen', with a long horizontal flourish extending to the right.

Roddy Glen

Edinburgh, UK.

13.4.21

Dear Philip,

I would like to thank you sincerely for arranging the very satisfactory recent sale of my DB2.

I have always known you run a very efficient business which is nothing like the reputation of the usual second hand car dealers.

In all my dealings with your brokerage, I have never doubted your tight control and business dealings.

You personally know your clients and both my daughter Judy and son Barry have been most impressed with your very professional approach, method and handling of this particular sale.

Thank you again for very professional business dealings which you naturally rely upon for all future needs.

13th April 2021

Dear Philip

Yours sincerely

Terry Murray Cox

I would like to thank you sincerely for arranging the very satisfactory sale of my DB2.

I have always known you run a very efficient business which is nothing like the reputation of usual second-hand car dealers.

In all my dealings with your brokerage, I have never doubted your tight control and business dealings.

You personally know your clients and both my daughter Judy and son Barry have been most impressed with your very professional approach, method and handling, of this particular sale.

Thank you again for very professional business dealings which you naturally rely upon for all future needs.

Yours sincerely
Terry Murray Cox